Kagiso Balanced Fund as at 31 December 2012



Performance and risk statistics¹

	Fund	Benchmark	Outperformance	
1 year	13.1%	15.6%	-2.5%	
Since inception	10.7%	11.5%	-0.8%	
Performances annualised				
	Fund		Benchmark	
Annualised deviation	5.4%	1	4.4%	
Sharpe ratio	-1.3		-1.4	
Maximum gain*	6.4%	1	10.9%	
Maximum drawdown*	-2.8%	1	-1.6%	
% Positive months	75.0%		80.0%	
*Maximum % increase/decline over any period				

Portfolio manager Gavin Wood

Domestic - Asset Allocation - Prudential -Fund category Variable Equity

Fund objective To provide investors with high long-term capital growth, within the constraints of the statutory investment restrictions for retirement funds. The fund seeks to

> provide a moderated volatility in the short term.

Risk profile



exposure

Suitable for

Investors who are building up and growing their long-term retirement capital while seeking capital growth. Investors would also be seeking to preserve the purchasing power of their capital over the long-term, with a time horizon of 3 years or longer.

Benchmark

Domestic AA Prudential Variable Equity

funds mean

Launch date

3 May 2011

Fund size

R101.4 million

NAV

118.48 cents 30 June, 31 December

Distribution dates

Last distribution

31 December 2012: 0.66 cpu

Minimum investment Lump sum: R5 000; Debit order: R500 pm

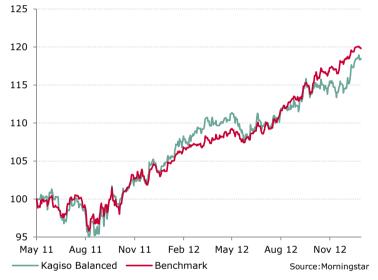
Initial fee: 0.00% Fees (excl. VAT)

Financial adviser fee: max 3.00% Ongoing advice fee: max 1.00% pa Annual management fee: 1.25%

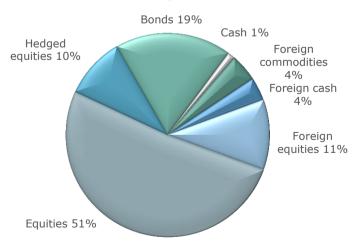
TER² 1.58%

----- Unconventional thinking. Superior performance -----

Cumulative performance since inception



Effective asset allocation exposure*



Top ten equity holdings

	% of fund		
Standard Bank	5.8		
Lonmin	5.4		
MTN	5.2		
Sasol	4.9		
Mondi	3.9		
Tongaat Hulett	3.3		
Naspers	3.2		
Firstrand/RMB	3.0		
AECI	3.0		
Anglo American	2.3		
Total	39.9		

^{*} Please note that effective asset allocation exposure is net of derivative positions.

The Kagiso unit trust fund range is offered by Kagiso Collective Investments Limited (Kagiso), registration number 2010/009289/06, a voting member of the Association for Savings and Investment SA (ASISA). Kagiso is a subsidiary of Kagiso Asset Management (Pty) Limited [a licensed financial services provider (FSP No. 784)], the investment manager of the unit trust funds.

Unit trusts are generally medium to long-term investments. The value of units will fluctuate and past performance should not be used as a guide for future performance. Unit trusts are traded at ruling prices and can engage in scrip lending and borrowing. Exchange rate movements, where applicable, may affect the value of underlying investments. Different classes of units may apply and are subject to different fees and charges. A schedule of the maximum fees, charges and commissions is available upon request. Commission and incentives may be paid, and if so, would be included in the overall costs. All funds are valued and priced at 15:00 each business day and at 17:00 on the last business day of the month. Forward pricing is used. The deadline for receiving instructions is 14:00 each business day in order to ensure same day value.

¹ Performance is quoted from Morningstar as at month-end for a lump sum investment using Class A Net Asset Value (NAV) prices with income distributions reinvested. NAV refers to the value of the fund's assets less the

value of its liabilities, divided by the number of units in issue. Performance figures are quoted after the deduction of all costs incurred within the fund.

The Total Expense Ratio (TER) is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and fees in the management of the portfolio for a rolling 12-month period to end December 2012. A higher TER ratio does not necessarily imply a poor return nor does a low TER imply a good return. The current disclosed TER cannot be regarded as an indication of future TERs.

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Commentary

Firm (but marginally slower) growth in emerging economies and relatively flat output in developed economies contributed to lacklustre overall global economic growth in 2012.

Within emerging markets, China remains the key driver of growth despite some deceleration since the double-digit growth rates of 2010. Developed market growth continues to struggle with the US recording average growth of 2% through much of 2012 and Eurozone economic activity remains weak. The peripheral Eurozone economies are still firmly in recession amid debt-fuelled austerity measures and a volatile political climate.

Locally, structural economic problems and weak global conditions continue to constrain prospects for economic growth. South Africa's macro fundamentals are weak and the marginal growth achieved has largely been driven by government and household consumption – largely debt-financed. Yet, despite the deteriorating economic environment, South African share prices continue to reach record highs.

The FTSE/JSE All Share Index gained 10.3% during the quarter, ending the year near a record high. In terms of sector performance, industrials (12.4%) were the largest contributors, followed by financials (9.9%). Resources (7.3%) recovered a little as Chinese data improved and the iron ore price rallied. For the year, the FTSE/JSE All Share Index returned 26.7%. Industrials (40.7%) and financials (38.1%) performed well, with resources (+3.1%) lagging.

During the fourth quarter, the South African 10-year bond yield fell by 0.2% to 6.78%. Over the year, the All Bond Index returned 16%. Inflation-linked bonds had a stellar performance, returning 19% for the year amidst growing demand for inflation protection and restricted issuance.

Foreigners were net sellers of South African equities at R3.4bn in 2012, although there were inflows of R5.3bn in December as currency pressures subsided and labour issues appeared to stabilise. Bonds continued to experience significant foreign inflows during the quarter, resulting in a record of R94bn for 2012.

The rand weakened by 1.9% against the US dollar and 4.4% against the euro. The rand depreciated notably in October at a time of severe labour unrest and the downgrading of South Africa's sovereign rating. However, it performed strongly in December, gaining 5.1% against the dollar as concerns about Europe's slowdown eased and the appointment of Cyril Ramaphosa as ANC Deputy President was well received by global markets.

South African consumer price inflation rose during the quarter, driven by higher petrol, electricity and food prices. Inflation remains in the upper region of the South African Reserve Bank's target band, where we expect it to remain in the medium term, with most of the upside pressure stemming from higher food and electricity prices, as well as the knock-on effects of a weaker rand. At its Monetary Policy Committee meeting during the quarter, the Reserve Bank left rates unchanged. The Bank continues to balance weak growth prospects and rising inflationary pressures.

The Kagiso Balanced Fund slightly underperformed the average fund in the Domestic AA Prudential Variable Equity sector for the quarter due to our equity positioning in resources shares in favour of industrials, our underweight bonds position and low effective equity weighting.

Looking ahead, meagre growth, combined with heightened policy risk will remain concerns in 2013. We therefore remain cautious over prospects for developed economies with high levels of government debt, high levels of unemployment and demographic trends moving slowly against them. On the positive side, we believe that there are strong prospects for companies focused on emerging market consumers, although much of this optimism seems to be priced into South African consumer stocks. We are increasingly finding opportunities in large capitalisation IT stocks in the US with solid balance sheets and resilient cash flow generation abilities.

Going forward, we remain defensively positioned from an asset allocation point of view, with significant hedging in place. We are underweight property, physical cash and bonds, with a large positioning in inflation-linked bonds. Global exposure continues to contribute to currency protection and fund diversification. The fund continues to be appropriately positioned in our best ideas, based on our team's proven bottom-up stock picking, fixed income and asset allocation processes.

Portfolio manager Gavin Wood